



Susan Combs
Texas Comptroller
of Public Accounts



Total Revenue

Texas Tax Code §171.1011

Rule 3.587

Presented by: Franchise Tax Policy Staff

Organizer: Janet Spies

Panelists: Teresa Bostick, Claire Jamal, Jerry Oxford,

Jennifer Specchio, and Bill York



... is the starting point for computing the Revised Franchise Tax.

It is the:

- first component in determining a taxable entity's margin.
- threshold for a no tax due qualification.
- threshold to determine if an entity qualifies for the E-Z Computation.
- threshold for determining discounts.

... "amount reportable as income on a line number on an Internal Revenue Service form is the amount entered to the extent the amount entered complies with federal income tax law" 171.1011(b).

Annualized Revenue

Total Revenue must be annualized to determine eligibility for \$300,000 No Tax Due threshold, Discounts, and E-Z Computation.

Formula:

(Total Revenue / # days in period upon which the tax is based) x 365 (366 in leap years) = Annualized Revenue

Examples:

- 1. A taxable entity's 2008 franchise tax report is based on the period 09/15/2007 through 12/31/2007 (108 days) and its total revenue for the period is \$50,000. The taxable entity's annualized revenue is \$168,981 (\$50,000 divided by 108 days times 365 days).
- 2. A taxable entity's 2008 franchise tax report is based on the period 01/01/2006 through 12/31/2007 (730 days) and its total revenue for the period is \$1,500,000. The taxable entity's annualized revenue is \$750,000 (\$1,500,000 divided by 730 days times 365 days).

Case Study:

Travel agent sells airplane ticket to customer for \$1,000. Agent pays airline \$900 and retains \$100 as a commission.*

Questions:

- What is the appropriate amount of revenue to be reported for federal income tax reporting?
- ➤ Should line 1c of the form 1120 show \$1,000 as the sales price since it was the amount invoiced to the customer?
- ➤ OR should the agent report only \$100 on line 1c?

^{*} Note: There is no exclusion from revenue for the \$900 paid to the airline.

Total Revenue - Corporation

For a corporation, total revenue begins with the amounts entered on:

• Form 1120, line 1c plus lines 4 through 10

Inter	artment of nal Reven	120 f the Treasury nue Service	For calen	U.S. Corporation Income Tax Return lar year 2006 or tax year beginning, 2006, ending, 20 ▶ See separate instructions.	OMB No. 1545-0123
	Check if: Consolida	: ated return	Use IRS	Name B Employ	yer identification number
(attach Fo	om 851) .	label.		
	Personal I attach Sc	holding co. ch. PH) .	Otherwise,	Number, street, and room or suite no. If a P.O. box, see instructions. C Date in	corporated
	Personal s see instru	service corp.	print or type.	03	
4 8	Schedule 1	M-3 required	type.	City or town, state, and ZIP code D Total as	sets (see instructions)
	attach Scl Check if:	,	return (2)	Final return (3) Name change (4) Address change	
E (1		1		
	1a	Gross receipts		b Less returns and allowances c Bal ► 1c	
	2	•	•	addie A, lille o)	
	3	Gross profit.	. Subtract lir	e 2 from line 10	
_	4	Dividends (S	Schedule C,	· ·	
шe	5	Interest _			
ncome	6	Gross rents		6	
=	7	Gross royalt	ies	<u> </u>	
	8	Capital gain	net income	(attach Schedule D (Form 1120))	
	9	Net gain or	(loss) from F	orm 4797, Part II, line 17 (attach Form 4797)	
	10			ctions—attach schedule)	1
	11			3 through 10	
7	12	Compensati	on of officer	(Schedule Filine 4)	

Total Revenue - Partnership

For a partnership filing a form 1065, total revenue begins with the sum of:

- Form 1065, page
 1, line 1c plus
 lines 4, 6, and 7;
- Form 1065, Sch.
 K, lines 3a and 5
 though 11;

		.oug,	Income	3 4 5	Ordinary inco	me (lo	oss) f	ne 2 from line 1 rom other part tach Schedule	nerships,
orm 10	- '	*		6		-		m 4797, Part II ch statement) .	
Sche	dule	K Partners' Distributive Share Items				-		_	
	1	Ordinary business income (loss) (page 1, line 22)		8	Total income	(loss	s). Co	mbine lines 3	through 7
	2	Net rental real estate income (loss) (attach Form 8825)			Salariae and v	waaa	(oth	or than to part	nore) (loce
	3a	Other gross rental income (loss)	_ 3a	\perp		\neg			
	b	Expenses from other rental activities (attach statement).	3b						
	С	Other net rental income (loss). Subtract line 3b from line 3a		_		_	Зс		
(Loss)	4	Guaranteed payments		_		_	4		
ŏ	5	Interest income				_ [5		\perp
	6	Dividends: a Ordinary dividends		_		_ [6a		
Ĕ		b Qualified dividends	6b		1	- [
ncome	7	Royalties					7		
_	8	Net short-term capital gain (loss) (attach Schedule D (Form 1065	5))	-		_ [8		
	9a	Net long-term capital gain (loss) (attach Schedule D (Form 1065)		-		- [9a		
	l .	Collectibles (28%) gain (loss)		٦		- 1			
		Unrecaptured section 1250 gain (attach statement)		T		\neg			
	10	Net section 1231 gain (loss) (attach Form 4797)				\neg	10		
	11	Other income (loss) (see instructions) Type ▶				- h	11		\top

For calendar year 2006, or tax year beginning	0099
B Principal product or service C Business code number C City or town, state, and ZIP code City or town, state, and ZIP code F Total assets (see the instructions) F Total assets (see the instruc	j
Principal product or service Tabel Total assets (ase the instructions) Total assets (ase the instruc	n numbe
City or town, state, and ZIP code FTotal assette (see the instructions)	ed
Check accounting method: (1) Cash	e
b Less returns and allowances. 2 Cost of goods sold (Schedule A, line 8)	
3 Gross profit. Subtract line 2 from line 1c. 3 Gross profit. Subtract line 2 from line 1c. 4 Ordinary income (loss) from other partnerships, estates, and trusts (attach statement). 5 Net farm profit (loss) (attach Schedule F (Form 1040)) 6 Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797) 7 Other income (loss) (attach statement). 7 Total income (loss). Combine lines 3 through 7.	
6 Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797) 6 7 Other income (loss) (attach statement) 7 8 Total income (loss). Combine lines 3 through 7 8	+
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8 Total income (loss). Combine lines 3 through 7	
O. Solarice and wages (other than to partners) (lose ampleyment credits)	
3a	10110

AND

Total Revenue - Partnership

- Form 8825, line 17;
- Form 1040, Schedule F, line 11 plus line 2 or line 45.

Rorm 8825 (Rev. December 2006) Department of the Treasury Infamal Revenue Service 1 Show the kind and A B C		Partner Attach to F	rship or ► See Instru Form 1065, F	come and an S Corp ctions on back. orm 1065-B, or F to list additions	(Form Departmenternal R Name of A Prince C Accord	ounting methor you "materially Farm In	escribe	in one or two wo (1 cipate" in the op	to Form 1040 ▶ See rds your princip) □ Cash peration of this	fit or Loss From 0, Form 1040NR, Form 104 Instructions for Schedule al crop or activity for the currer (2)	A1, Form 1065, or Form 10 F (Form 1040). Int tex year. In tex year. In tex year. In tex year.	B Enter D Emplo	yer ID number (EIN), if any
Rental Real Estate 2 Gross rents Rental Real Estate 3 Advertising 4 Auto and travel 5 Cleaning and main 6 Commissions 7 Insurance 8 Legal and other profe 9 Interest 10 Repairs 11 Taxes 12 Utilities 13 Wages and salaries 14 Depreciation (see in	e Expenses tenance essional fees a	2 3 4 5 6 7 8 9 10 11 12 13 14	A	B	2 C 3 S 4 S 5 A C 6 A A C 6 A C 6 C 6 C 6 C 6 C 6 C 6	sales of liveston cost or other to subtract line 2 sales of liveston cooperative discoperative disco	ock an ock an ock an ock, proceed to conted feited Add a m Part	of other items year of livestock and line 1 roduce, grains, one (Form(s) 109 payments (see corporation (CC) under election eeds and feder 2006 o 2007 is attache work) incomeng federal and seamounts in the till, line 51 _ ses—Cash at	ou bought for other items re- and other pro- g-PATR) page F-3) c) loans (see p- al crop disaste- ed, check here tate gasoline or right column for-	resale	5b Taxable amour 6b Taxable amour 7c Taxable amour 8b Taxable amour unt deferred from 2005 e page F-3) use the accrual method, em	3 4 5b 6b 7a 7c 7c 8b 8d 9 10	
16 Total expenses for ea Add lines 3 through 17 Total gross rents. Add 18 Total expenses. Add	h 15 Add gross rent			-				(000

Total Revenue - S Corporation

/	8825		1120S				sum of:
		For	calendar year 20	06 or tax	year beginn	ng , 2006, ending	
	December 2008) trent of the Treasury	A Eff	fective date of S		Name		
Interna	ni Revenue Service	ele	ection	Use IRS			1000 11 11
Name	,			label.	Number, stre	t, and room or suite no. If a P.O. box, see instructions.	120S, Line 1(
			siness activity	Other- wise.			
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Δ		IIIe	structions)	type.			25 4 Q J
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В		F C	heck if: (1) 🗌 In	itial return	(2) Fin	al return (3) Name change (4) Address change	120S, Schedi
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С							200011
						e and expenses on lines 1a through 21. See the instructions for	3a and 4
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	Rental Real Estate II	Income	-			e 1c	10
		<u>ğ</u>					00- 11 4-
2	Gross rents	<u>-</u>				—attach statement)	825, line 17
	Dontal Dool Estate 5		6 Total incom	e (loss). A	dd lines 3 th	rough 5	320, III C 17
	Rental Real Estate E Advertising	·	7 Componenti		200		
4	Auto and travel		4	-	1		The state of the s
-	Cleaning and maintenar		5	-			The state of the s
6	Commissions		6	-	may oc	required to accomponed and referent resolutions, co-	nis return. Occ Ochedale IV for details.
7	Insurance		7	-	Sche	dule K Shareholders' Pro Rata Share Items	Total amount
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11	Taxes		11	-	Ħ	ou out of groot rottest moonto (1000)	
12	Utilities		12	-	\top	b Expenses from other rental activities (attach statement) 3b	
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15	Other (list) >) •	5 Dividends: a Ordinary dividends	5a
10	Outer (list) P		1 1		ncome	b Qualified dividends	
			15		† ĕ	6 Royalties	6
					† <i>=</i>	7 Net short-term capital gain (loss) (attach Schedule D (Form 1120S))	
16	Total expenses for each po	merty			П	8a Net long-term capital gain (loss) (attach Schedule D (Form 1120S))	
10	Add lines 3 through 15	openy.	16				- -
	And lines a unough 15		.1 1		-	b Collectibles (28%) gain (loss)	
17	Total gross rents. Add (arnee ren	ita from line 2 oo	Jumpa A +	her	c Unrecaptured section 1250 gain (attach statement) 8c	-
.,	rotal gross rente. Add (91000 1011	100 HOTH III 10 Z, CC	minimo A t		9 Net section 1231 gain (loss) (attach Form 4/9/)	
18	Total expenses. Add to	tal expen	ses from line 16	columne	A 1	10 Other income (loss) (see instructions) Type ▶	10
10	rown expenses rad to	an esquei	ioso nom mo 10,	5510111110 I			Form 1120S (2006)

Total Revenue - LLC (sole proprietor)

For a limited liability company treated as a sole proprietorship, total revenue includes any revenue that relates to the activities conducted by the LLC and begins with the sum of:

- Form 1040 Schedule C, line 3 and line 6
- Form 4797, line 17
- Form 1040, Schedule E ordinary income or loss from partnerships, S corps, estates, and trusts

(Fo	HEDULE Corm 1040) artiment of the Treasury nal Revenue Service (99)	Profit or Loss From Business (Sole Proprietorship) ► Partnerships, joint ventures, etc., must file Form 1065 or 10 ► Attach to Form 1040, 1040NR, or 1041. ► See Instructions for Schedu			n 1040).	Att
Nan	ne of proprietor		s	Social s	ecurity	numb
Α	Principal business o	profession, including product or service (see page C-2 of the instructions)	E	B Ente	r code f	om p
С	Business name. If no	separate business name, leave blank.		D Emp	loyer ID	numb
	5					
E		cluding suite or room no.) ▶ ffice, state, and ZIP code				
F G H	City, town or post of Accounting method: Did you "materially p	fice, state, and ZIP code	3 for li	imit on	losses	[
F G H	City, town or post of Accounting method: Did you "materially part of you started or account in the company of t	ffice, state, and ZIP code (1) ☐ Cash (2) ☐ Accrual (3) ☐ Other (specify) ▶ earticipate* in the operation of this business during 2006? If "No," see page C-3	3 for li	imit on	losses	[
F G H	City, town or post of Accounting method: Did you "materially part of you started or account in the company of t	ffice, state, and ZIP code (1) Cash (2) Accrual (3) Other (specify) articipate* in the operation of this business during 2006? If "No," see page C-3 uired this business during 2006, check here as. Caution. If this income was reported to you on Form W-2 and the "Statutory at form was checked, see page C-3 and check here	3 for li	imit on	losses	[
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F G H Pa 1 2 3 4 5 6 7	City, town or post of Accounting method: Did you "materially pil fyou started or account I Income Gross receipts or sal employee" box on the Returns and alloware Subtract line 2 from Cost of goods sold Gross profits. Subtract Other income, includers income. Add	ffice, state, and ZIP code (1) Cash (2) Accrual (3) Other (specify) articipate* in the operation of this business during 2006? If "No," see page C-3 uired this business during 2006, check here as. Caution. If this income was reported to you on Form W-2 and the "Statutory at form was checked, see page C-3 and check here ces line 1 from line 42 on page 2) ct line 44 from line 3. ing federal and state gasoline or fuel tax credit or refund (see page C-3).	3 for li	1 2 3 4 5 6	losses	[

- Form 1040, Schedule D, line 16
- Form 1040, Schedule
 E, lines 3 and 4
- Form 1040, Schedule
 F, line 11, plus line 2
 or 45

Total Revenue - Trust

For a trust, total revenue begins with the sum of:

- Form 1041, lines 1, 2a, 3, 4, 7, and 8
- Form 1040 Schedule E, lines 3, 4, 32, and 37
- Form 1040 Schedule F, line 11 plus line 2 or line 45

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ε.	40	Departme	nt of the Treasu	ry—Internal Rev	enue Service			/	200		1	
Form.	104	U.S.	Income	Tax Ret	urn for	Estates	and Tru	sts 2	201	16	OMB No. 18	545-0092
Α 7	Type of e	ntity (see instr.):	For calenda	r year 2006 or	fiscal year b	eginning		, 2006, and e	ending		,	20
	Decedent	's estate	Name of est	ate or trust (If a	grantor type tn	ust, see page 12	2 of the instruction	one.)	С	Emplo	yer identificati	on numb
	Simple tru	et									1	
	Complex	trust	Name and ti	de of fiduciary					D	Date e	ntity created	
	Qualified	disability trust										
	ESBT (S	ortion only)	Number, stre	⇔t, and room or	suite no. (If a	P.O. box, see p	age 12 of the ins	etructions.)	E		empt charitable	
	Grantor ty	pe trust								interes boxes	t trusts, check (see page 13 o	applicabl f the inst
	Bankrupt	y estate–Ch. 7							╛┌	Desc	ribed in section	4947(a)(
		y estate–Ch. 11	City or town	, state, and ZIP	code						private founda	
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i	instruction	is) ►	Doxes:	☐ Chang	ge in fiduciary		Change in fidu	ıciary's name		Chang	ge in fiduciary's	address
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	1 1	nterest incom	e							1		
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9	4 (Capital gain o	(loss). Atta	ch Schedule	D (Form 10	41)				4		
Income	5	Rents, royalties	s, partnership	os, other esta	tes and trus	ts, etc. Attac	ch Schedule E	E (Form 1040))	5		\perp
_	6	arm income	or (loss). Att	ach Schedule	F (Form 10	040)				6		\perp
	7 (Ordinary gain	or (loss). Att	ach Form 47	97					7		\perp
	8 (Other income.	List type ar	d amount						8		\perp
	9 .	Total income.	Combine li	nes 1, 2a, an	d 3 through	18			. ▶	9		\perp
										40		

Total Revenue - Other Entity's

The total revenue for other taxable entities will be an amount determined in a manner substantially equivalent to the amount calculated for the entities listed.

Total Revenue - Exclusions

The following can be subtracted from revenue to the extent included in the calculation of revenue:

- Bad debt expensed for federal tax purposes (related to current and previously reported receipts)
- Foreign royalties and foreign dividends (including §78, 951-964)
- Net distributive income from taxable entities treated as partnerships or S corporations (Includes income, gain, deduction, or loss of the flow through entity)
- Schedule C dividends on Form 1120
- > Items of income attributable to a disregarded entity for federal tax
- Dividends and interest from federal obligations

Total Revenue - Flow Through

To the extent included in revenue, the following may be excluded:

- 1) Flow-through funds mandated by law or fiduciary duty to be distributed to others (e.g. motor fuels excise taxes).
- 2) Flow-though funds mandated by contract to be distributed to others:
- (a) sales commissions to nonemployees including split fee real estate commissions;
- (b) tax basis of securities underwritten;
- (c) subcontracting payments in connection with real property or locations of boundaries of real property.

"Sales commission" includes compensation paid to a sales representative by a principal in an amount that is based on the amount or level of certain orders for or sales of the principal's product and that the principal is required to report on Internal Revenue Service Form 1099-MISC.

Total Revenue - Legal Services

To the extent included in revenue, the following may be excluded:

- amounts that must be paid to the claimant (i.e. damages);
- funds subject to a lien or other contractual obligation;
- funds subject to a subrogation interest or other third-party contractual claim;
- amounts paid to outside attorneys; and
- > reimbursement of certain expenses related to a client matter.

In addition, a law firm may deduct from total revenue \$500 per pro bono case.

Total Revenue -

Staff Leasing Companies

To the extent included in revenue, the following may be excluded for assigned employees:

- > Wages
- Payroll taxes on those wages
- Employee benefits
- Workers' compensation benefits

Note: this applies to the staff leasing company, not the client company.

Total Revenue -

Management Companies

To the extent included in revenue, the following may be excluded:

➤ Reimbursement of specified costs, including wages and cash compensation, incurred in its conduct of the active trade or business of the managed entity.

Note: A management company is an entity that manages the active trade or business of another entity.

Total Revenue - Health Care

Healthcare providers, to the extent included in revenue, may exclude 100 % of amounts received under:

- Medicare
- Medicaid
- ➤ Indigent Health Care & Treatment Act
- > CHIP
- ➤ Workers' Compensation Claims
- > TRICARE

In addition, health care providers may deduct from total revenue an amount related to uncompensated care.

Note: Healthcare Institutions may exclude 50% of the above amounts.

Total Revenue -

Tiered Partnership

Definition: a taxable entity treated as a partnership or an S corporation for federal income tax purposes (a "lower tier entity") that is owned by one or more other taxable entities (an "upper tier entity").

A lower tier entity may exclude from total revenue any amount of total revenue reported to an upper tier entity.

Tiered partnership provisions do not apply:

- ➤ if the upper tier entity is not subject to the franchise tax, the lower tier may not pass the revenue
- if the lower tier entity is included in a combined group.

Note: The no tax due thresholds, discounts and the E-Z Computation do not apply to an upper tier entity if, before the attribution of any total revenue by a lower tier entity to an upper tier entity, the lower tier entity does not meet the criteria.

Total Revenue - Passive Entities

- Determination of passive is NOT the same as the federal tax determination.
- Must be a partnership or a trust.
- Must notify the Comptroller that the entity qualifies as passive.
- ➤ Determination of passive is based on the activity in the applicable accounting period; 90% of the entity's federal gross income must be from passive activities as described in §171.0003 (i.e. interest, dividends, capital gains, etc) rental income is not passive and cannot exceed 10% of income to qualify.

Total Revenue -

Combined Groups

A combined group shall determine its total revenue by:

- determining the total revenue of each of its members as if the member were an individual taxable entity;
- > adding the total revenues of the members together; and
- subtracting items of total revenue received from a member of the combined group.

Notes:

A corporation that is part of a federal consolidated return must determine its total revenue as if it had filed a separate federal income tax return.

A taxable entity that is treated as a disregarded entity for federal income tax report must determine its Total Revenue as if it had filed a separate FIT return.

Contact Us

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